



**WESCO®**  
UTILITY

## ***Power Packaging Solutions***

### ***NATIONAL SOLUTIONS FOR LOCAL PROJECTS***

#### ***Service***

WESCO Utility, A Division of WESCO Distribution Canada LP, is an industry leader in the material supply business, specializing in medium and high-voltage applications.

Our services and capabilities include the supply of medium and high voltage material packages, while continuing to support the transmission and distribution line material needs nationally.

With every project, WESCO Utility offers a full-service power packaging approach that combines value added services and materials management. Our coordinated supply of service and materials provides the most efficient and cost-effective method to ensure the form, fit, and function of each project.

WESCO Utility offers value-added design and material packages to the medium and high-voltage industry. Our full-service approach delivers complete packages, fast-track projects, and emergency response.

#### *Full-Service means:*

- Packages in substation, transmission, distribution line, fiber optics, renewable, and URD projects.
- Project management — coordinate engineering and design, approvals, material pricing, and delivery to the field.
- A complete bid package — bill of material, quotation formatted to bid documents, engineering information, alternatives, clarifications, and delivery schedule.
- Tailoring our business to meet the needs of IOUs, municipalities, REAs, consulting engineers, contractors, and industrials.

#### *Materials for Your Specific Needs*

In a market that demands a comprehensive scope of supply, WESCO Utility combines the strength of manufacturers and a comprehensive inventory to meet the specific needs of each project.

#### *Manufacturer Network*

While other suppliers offer a single product line, WESCO Utility sources products from multiple manufacturers. We extensively cross-reference our supplier network to ensure availability and evaluate cost and delivery options. This flexibility enables us to comply with customer specifications and / or offer alternative sources of supply.

#### *Comprehensive Inventory*

When installation problems arise in the field, WESCO Utility has immediate access to thousands of medium and high-voltage products to meet your needs.

#### *Solutions to Your Most Complex Problems*

Our value-added project support services are tailored specifically to the needs of the customer and the requirements of the project.



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## Service *(Continued)*

### Design

Our technical staff support begins with the design phase and continues through installation.

### Estimating

We pursue design alternatives during the estimating process by offering material and labor-saving suggestions.

### Packaging

Our focus is the coordination of engineering services, project management, and material supply. Our solution is a package that ensures the form, fit, and function of all services provided.

### Coordination

To support installation, our bill of material is customized for each project. Item numbers are identical on the approved submittal, bill of material, and design drawings. This improves communication and can ease installation in the field.

### Scheduling

As installation schedules are determined, we work with you and your contractor to coordinate material delivery, on site and on time.

## Packaging Solutions

### Coordinated solutions to ensure project success

#### Substation Projects

- Develop a complete design and material package from:
  - Sketches
  - On-site consultation
  - One-line diagram
  - Consultant/end-user bid package
- Evaluate designs and offer alternate applications for material and installation cost savings
- Provide cross-referencing on key material to ensure competitive pricing
- Engineering services:
  - Ground grid
  - Foundation
  - Structural design and detailing
  - Electrical arrangements

#### Transmission Lines

- Develop a detailed bill of material from engineered assemblies
- Access to multiple suppliers to source products from to develop the most competitive packages

#### Distribution Lines

- Offer established programs to provide a bill of material on standard assemblies
- Manage an extensive inventory to provide quick turnaround on project materials

#### URD Projects

- Provide competitive pricing on required products through multiple suppliers
- Coordinate the form, fit, and function of all fittings to the URD cable specification

#### Renewable Projects

- Evaluate design and offer alternate applications
- Access to multiple vendors products for most competitive packages

#### Fiber Optic Projects

- Offer coordination of all fittings and attachments to the specifications of the fiber optic cable
- Coordinate the installation with the contractor and manufacturer
- Coordinate on-site consultation during the installation process

## Superior Service, Supplies, and Solutions

**Full  
service**

**Project  
support**

**Quality  
products**

**National  
presence**

WESCO Utility represents world class suppliers with a proven track record of integrity and delivering quality and leading-edge technology. WESCO Utility has full capabilities in all aspects of the utility market including transmission, distribution, substation and renewables.

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